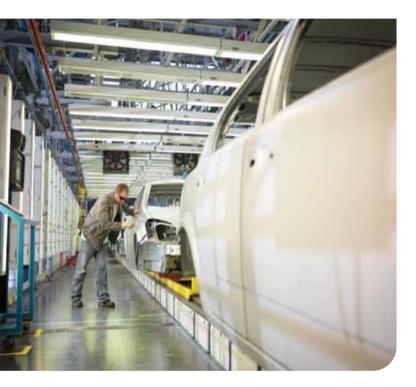


Contingency planning for industrial facilities

Helping your plant plan for the unexpected



More than a list of products - a plan

Having a contingency plan is more than making a list of the equipment that you need to rent until your system is able to get back on line: it is preparing your facility to be rental-ready. Identifying the risks and making sure that the necessary connections are in place so temporary equipment can be connected quickly are essential to having a complete contingency plan.

Trane Rental Services has developed a comprehensive program that helps industrial facilities create contingency plans for their critical power, compressed air and HVAC systems.

The fundamental aspect of the Trane Contingency Plan is an evaluation of the facility's cooling and power systems

to identify potential sources of failure. The next step is developing a blueprint to show where the connections are made, where the equipment goes, and how to get it there.

So, should temporary equipment be required, the plan deployment is just a phone call away. As an additional service, Trane offers you the option of a contingency drill. Like a fire drill, this allows you to analyze all aspects of your plan and execution to verify that it meets your expectations.

The goal is to minimize downtime and reduce the risk of financial loss and disruption to production due to a loss of your facility's HVAC, electrical or compressed air systems.

Understand your risk

Many aspects of facility management can be handled proactively through proper design and ongoing maintenance. However, there may be times when unexpected events such as natural disasters, mechanical failures, power outages or fire can leave your facility manager scrambling. An unexpected outage can cause:

- · Lost productivity
- Uncomfortable working environments
- · Missed deadlines for JIT manufacuring
- Supply chain disruption

Being able to respond quickly and get your systems working can make all the difference. With the right plan in place, you can significantly reduce the time it takes to get your facility back in operation. With a predetermined contingency plan, help is just a call away. Trane is ready to respond 24/7 to get you back up and running as fast as possible.



Solutions beyond emergencies

Rentals are not just for emergencies. Often, facilities need to rent HVAC and power generation and distribution equipment to help them expand their capacity to meet seasonal or temporary needs. Trane Rental Services can also help your facility stay up and running during planned maintenance or to support a special event. From seasonal capacity to flexible warehouse space, Trane has the products and services to meet your needs.

Solutions beyond rental

Trane is more than a rental company: we are a leader in the HVAC industry. While we are creating your contingency plan, our evaluation process may also reveal opportunities for you to receive immediate payback by improving facility operations, system reliability or energy efficiency. There may be substantial benefits for replacing your aged and unreliable components with newer, more energy-efficient models. Trane can also help you reduce your operating costs

and extend the life of your equipment with planned maintenance. By planning ahead and addressing maintenance needs on a systematic, scheduled basis, you can save significantly and virtually eliminate unplanned downtime. However, if disaster strikes, a contingency plan is an optional offering with every Trane Service Agreement. If the loss of your HVAC, power or compressed air system represents a significant financial risk to your facility, a redundant on-site system may be justified. Whether the solution is rental or permanent, Trane has you covered. To start building your contingency plan or learn more about Trane Rental Services, contact your local Trane Commercial Sales Office or call 1-800-755-5115.





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